

www.icascorp.com

PARTNER *WITH ICAS*

ICAS has a partner-centric culture that respects your customer relationship and delivers an action plan that satisfies everyone.

ICAS[®]
YOU'RE IN GOOD COMPANY

CHANNEL PARTNERS

Since 1979, ICAS has been the leader in implementing advanced network infrastructure for a wide range of customers, ranging from municipal districts to Fortune 500 companies. We supply innovative deployment strategies that result in positive outcomes for our partners and their customers.

→ TRUSTED TO MANAGE YOUR NEEDS

ICAS is proud to support VARs, MSPs, System Integrators, and other channels that sell advanced smart premise technologies, including communications systems, security, and surveillance technology, IoT solutions, and other infrastructure elements that transform business processes. We recognize that our partners have invested significant time and resources to win the trust of their clients.

When it's time to install these complex solutions, channels regularly turn to ICAS to ensure these implementations are completed to plan. As experts in Smart Premise implementations, we understand the Art of Deployment. This is where happy customers are made. Systems that are implemented correctly, on-time and on budget. Solutions that perform as planned, and deliver the outcomes customers expect.

→ ESTABLISHED AND HIGHLY SKILLED

ICAS has been providing top-quality installation services for over 40 years. We boast an exceptionally skilled staff that is technically proficient and experienced in solving even the most challenging jobs. ICAS works closely with VARs, MSPs, System Integrators, and other partners to ensure that every smart premise implementation is correct, compliant, on time, and on budget.

IDEOLOGY

We work directly with VARs, MSPs, System Integrators, and other channels. Our mission is to deliver outcomes that exceed both partner and customer expectations.

PROFICIENCY

ICAS maintains a highly skilled, experienced workforce that can manage smart premise implementations at any location in the U.S., in any industry or sector.

BUSINESS MODEL

Using our trained specialists and technicians, we can partner as a white label provider, named subcontractor, or prime contractor depending on the circumstances.



CONTACT US

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